

Metro PTO Meeting

January 19, 2021

Zoom Meeting 6:30 pm

MINUTES

Welcome and Introductions

Committee: Steven Lawler (Principal), Rebecca Diekemper (Chair), Myra Belgeri (Vice Chair), Nicole Blumner (Treasurer), Tricia Moyer (Parliamentarian), KaTasha Carter Tate (Secretary) - Absent

Last Month Meeting Minutes

- December 2020 meeting minutes - approved as written

Chairperson Report

- [Student Grant Request](#) - Student, Penny Peck discussed her grant request for \$490 to purchase robot kits for the Metro Robotics Club. The robots can be reused and they will be returned to Metro for future use. The request for \$490 was APPROVED.
- First Friday Breakfast - Rebecca Diekemper said that Patty Schneider Gibson suggested bringing back the breakfasts since the teachers are back in the school building. Mr. Lawler suggested that lunches might work better than breakfasts. The PTO could provide a combination of a couple lunches and snacks. Ms. Gibson will work with the Class Reps to come up with a plan based on the budget. The proposed schedule below could possibly be used for planning lunches and snacks.
 - February 5 - Senior Parent Rep
 - March 5 - Junior Parent Rep
 - April 2 - Sophomore Parent Rep
 - May 7 - Freshmen Parent Rep
- Trivia Night - Pat Matthews gave an update on the Metro Trivia Night, which will be on March 6th. She said they are hoping to have registration start on February 1st. Cost will be \$25 per adult per screen. Student groups can be beneficiaries of the 50/50 raffle by helping with the trivia night and creating a video. There will still be an opportunity for people to sponsor rounds. Film students will do a Metro video, which can play during the event.
- Recognition Reception - Ms. Gibson agreed to help plan the reception. She said it might be nice to have a watch party with a presentation this year. Could use the platform Tribute and have coaches load videos of their speeches. Clubs could be included this year. Mr. Lawler said it would be good to have the event by April 23rd. Angel Were offered to help plan the event.
- PTO Board nominations for next school year - Tricia Moyer will be forming a committee to collect nominations. Ms. Moyer has already served 2 years, so someone else will need to run for Parliamentarian. Ms. Diekemper has served as Chair and Vice Chair, so she does not plan to run again.

Treasurer's Report

- [2020-2021 Treasurer's Report](#) - Nicole Blumner gave the Treasurer's report. The teacher appreciation lunch in December cost \$309. \$2,306 was spent on hallway furniture, a water bottle filler and fogger.

Principal Update

Principal's Report

- Metro graduation is scheduled for Wednesday, May 26th at 6 pm at Busch Stadium. The graduation will be held for 6 schools.
- Teachers were surveyed about being back in person and they are feeling more comfortable with it. Mr. Lawler will send out a survey to students. Wifi seems to be working okay in the school.
- Mr. Lawler collected \$4,500 in donations for Metro families in need.
- Mr. Lawler plans to get more picnic tables for spring.
- Mr. Lawler is also thinking about getting tents.
- Juniors will take the PSAT on January 26th.
- Dave Custis gave an update on fall sports. He said fall sports will start Feb. 22nd and end April 12th. Students interested in sports should have received an invitation to join the MS Team for sports. They will need to submit a consent form as well as a form for COVID testing; both forms have been added to the MS Team. Students who want to play will have to be tested every 2 weeks. Fall sports testing starts January 30th. Mr. Custis is putting together a slide deck that Mr. Lawler will send out.
- [Naviance Presentation](#) - Students could start using Naviance their Freshman year to start thinking about colleges. The online platform includes volunteer tracking through x2VOL, AP test prep and ACT prep. The cost is \$26,000 for 3 years; first year includes \$5,000 consulting fee, but Mr. Lawler will ask if that can be waived. PTO could pay for Naviance Curriculum Solution, which is \$4,750 per year. SLPS would have to agree to Naviance having access to SIS. Mr. Lawler would cover some of the costs from the school budget. PTO would need to agree to help cover \$20,000 over 3 years with about \$9,000 for the first year. The annual PTO fund drive could be used to fundraise for the amount covered by the PTO. Some of the activity fee money could also be used to cover it since the cost comes out to about \$25 per student per year.

Class Updates

- Seniors - no updates; moving forward on planning prom and Senior banquet.
- Juniors - no updates
- Sophomores - no updates
- Freshmen - no updates
- Student Council - no updates

New Business

Upcoming Dates/Announcements

- PTO Meeting February 9
- NO SCHOOL February 12
- NO SCHOOL February 15
- PTO Meeting March 9
- NO SCHOOL March 19
- SPRING BREAK March 22-26
- PTO Meeting April 13
- PTO Meeting May 11
- NO SCHOOL May 31
- LAST DAY OF SCHOOL June 3



Student Grant Request Metro PTO Educational Needs Grant Form

Teachers and Staff, please use this form to submit a grant request for classroom, counseling, library, and school club projects. Put request in a **sealed** envelope in the PTO Mailbox in the Metro Office to the attention of METRO PTO GRANT FUND or email to metrohspto@gmail.com. Proposals will be reviewed at least once monthly, September-May, at PTO meetings. Notification of funding will be made by the end of each month in which a form was received. Grants are preferred for project/items that will benefit multiple classrooms of students or be used in multiple years. Grants will not be made to purchase items to be sold as fundraisers for clubs or classrooms.

Teacher or Staff Name: Mr. Pontillas

Name of Class or Activity this Grant will benefit: Robotics Club

Contact email (one you check on a regular basis): ppeck2681@slps.org

Telephone Number (in case we have follow-up questions): 314-280-6514

Total Amount needed for this project or program: \$490

Amount of this Request to PTO: \$ 490

Date needed by: n/a

Grant award will be paid to: Metro Robotics Club

(*Please note, if you will personally be reimbursed, we will need receipts from whomever you pay for supplies or services before we reimburse you. Receipts may not be hand written.)

Program Description: Describe your educational supplies need in 250 words or less, including number of students who will benefit and whether the supplies will only be used once or will be used with future classes/future years. *(Please provide specific costs for items to be purchased. Bids/computer printouts of examples of items and/or pricing can be attached to this form.)*

<https://www.amazon.com/ELEGOO-Tracking-Ultrasonic-Intelligent-Educational/dp/B07KPZ8RSZ>

<https://www.elegoo.com/products/elegoo-smart-robot-car-kit-v-3-0-plus>

The Elegoo Smart Robot Car Kit V 3.0 costs \$70. We would need 7 different kits for each of our members, so I am asking for a total of \$490. The kits could be used in the future, even by the same students, due to the robot's customizable features. It can be made more advanced or unique through its expansion board (adding sensors or new parts). The Elegoo Smart Robot will be an asset to the Metro Robotics Club and future members because of its introductory level programming and its versatility.

If we cannot fund the entirety of your request, how will you change the project or program or will you not do it at all?

We could get our funds through a gofundme. We could also attempt to find funding through local businesses or philanthropists.

Certification

I certify that all the information contained in this proposal is valid and correct.

Signature:

Penelope Peck

Date: January 9, 2021

2020-2021 Treasurer's Report

METRO PTO TREASURER'S REPORT									
December 2020									
	2020-2021 BUDGET	YTD ACTUAL	YTD REMAINING	AUG	SEP	OCT	NOV	DEC	Notes
INCOME									
Carryover from 2019-2020	\$ 15,500.00	\$ 15,500.00	\$ -	\$ 15,500.00					
Trivia Night	\$ 12,000.00	\$ -	\$ 12,000.00						
E-Script Program	\$ 175.00	\$ 78.62	\$ 96.38					\$ 78.62	
Annual Fund Drive	\$ 28,500.00	\$ 26,605.84	\$ (105.84)	\$ 250.00	\$ 250.00	\$ 4,050.18	\$ 12,055.66	\$ 10,000.00	
Spirit Wear Store	\$ 2,000.00	\$ 637.00	\$ 1,363.00					\$ 637.00	
TOTAL INCOME	\$ 56,175.00	\$ 42,821.46	\$ 13,353.54	\$ 15,750.00	\$ 250.00	\$ 4,050.18	\$ 12,055.66	\$ 10,715.62	
EXPENSES									
SPONSORED EVENTS									
Cookie Break-Open House	\$ 150.00	\$ -	\$ 150.00						
Welcome Picnic	\$ 100.00	\$ -	\$ 100.00						
Book Fair	\$ 150.00	\$ -	\$ 150.00						
Trivia Night	\$ 2,500.00	\$ -	\$ 2,500.00						
2020 Senior Class Expenses	\$ 8,500.00	\$ -	\$ 8,500.00						
2021 Senior Class Expenses	\$ 8,500.00	\$ -	\$ 8,500.00						
Junior Lock-In	\$ 650.00	\$ -	\$ 650.00						
Field Day	\$ 250.00	\$ -	\$ 250.00						
Spirit Wear	\$ 2,000.00	\$ -	\$ 2,000.00						
TEACHER & STAFF APPRECIATION									
First Friday Breakfast	\$ 25.00	\$ -	\$ 25.00						
Teacher Dinners (P/T Conferences)	\$ 250.00	\$ -	\$ 250.00						
Teacher Appreciation Lunch	\$ 1,450.00	\$ 809.53	\$ 840.47			\$ 300.00		\$ 309.53	teacher appreciation lunch
Gifts (Retirement, Bereavement, etc.)	\$ 200.00	\$ -	\$ 200.00						
Recognition Reception	\$ 100.00	\$ -	\$ 100.00						
MESHA Awards - Coach Gifts	\$ 500.00	\$ -	\$ 500.00						
CLASSROOM & SCHOOL SUPPORT									
Teaching Materials-Metro Grant	\$ 5,000.00	\$ -	\$ 5,000.00						
Metro Reads	\$ 500.00	\$ -	\$ 500.00						
Teen Institute	\$ 300.00	\$ -	\$ 300.00						
COVID-related Emergency Fund	\$ 22,500.00	\$ 2,306.80	\$ 20,193.20					\$ 2,306.80	hallway furniture, water bottle filler, fogger
PTO EXPENSES									
General Expenses/Supplies	\$ 100.00	\$ -	\$ 100.00						
Membership Toolkit (Online Directory)	\$ 400.00	\$ -	\$ 400.00						
Postage	\$ 50.00	\$ -	\$ 50.00						
Fund Drive Marketing	\$ 1,000.00	\$ -	\$ 1,000.00						
Beautification	\$ 1,000.00	\$ -	\$ 1,000.00						
TOTAL EXPENSES	\$ 56,175.00	\$ 2,916.33	\$ 53,258.67	\$ -	\$ -	\$ 300.00	\$ -	\$ 2,616.33	
NET INCOME (LOSS)		\$ 39,905.13		\$ 15,750.00	\$ 250.00	\$ 3,750.18	\$ 12,055.66	\$ 8,099.29	
BALANCE SUMMARY									
Commerce Bank	12,31.20								
Checking Account Balance	\$ 17,707.26								
Pending Checks	\$ (2,500.00)	\$2,500 reserved for fountains/fillers from prior school year							
SLPS Foundation									
880 Metro Balance	\$ 28,000.00	estimated; pending Foundation report							
Pending Deposits									
TOTAL BALANCE	\$ 43,207.26								
December Notes:									
Added 16,500 to fund drive income									
Added 1,000 to teacher appreciation									
Added 15,500 to COVID fund									

Principal's Update
Principal's Report: PTO January, 2021

School Goals

- 1) Maintain/Improve academic performance (AP, IB, ACT)
- 2) Improve cultural responsiveness/awareness
- 3) Improve instruction through the use of the Data Team Process
- 4) Increase school spirit/positive culture

Celebrations

District is finalizing plans for graduation May 26 or 27th

- a. Busch Stadium
- b. 6 schools at a time
- c. We will plan an additional "metro personalized" graduation as well

In Person Learning – no major issues, 75-100 kids depending on the day

Survey results from January 11th transition

Naviance Presentation

Metro Family support

Collected almost 4500 dollars in donations

Distributed 3,000 in items (presents, sundries, gifts)

\$800 in grocery cards delivered to families

\$800 remaining in fund (250 in gift cards)

Naviance Order Form



Sales Order Form

400 E Business Way
Suite 400
Cincinnati, OH 45241
www.hobsons.com

Sold To: Metro Academic & Classical High School
Name: Steven Lawler
Address: 4015 Mcpherson Ave, Saint Louis, MO 63108-3117
Email: steven.lawler@slps.org
Phone: (314) 534-3894
Naviance ID: 21889uspu

Order Date: December 16, 2020

Valid Until: 7/31/2021
Quote Number: : Q396585
Contract Start Date: 7/1/2021
Contract End Date: 6/30/2024
Contract Term (in months): 36
Currency: USD

Hobsons Contact:
Name: Joe Bissmeyer
Email: joe.bissmeyer@hobsons.com
Phone: (913) 707-7378

Purchase Order:
Payment Term: Net 30

Subscription	Quantity	Start Date	Term	Description
Consulting Hours (Naviance)	20	7/1/2021	12	Naviance Consultants partner with schools and districts providing a customized implementation plan aligned to our CCLR Framework and implementation methodology. Consultants deliver services onsite and remotely to ensure a successful Naviance implementation for students and staff.
Naviance Solution	385	7/1/2021	36	The Naviance Curriculum Solution provides analytics, college and career planning tools, and a social and emotional skill-building curriculum related to CCLR. The Naviance Curriculum is designed to provide students critical college knowledge and noncognitive skills. This solution includes tools such as: AchieveWorks, Career Key, Naviance Insights Premium, Naviance Curriculum, Naviance eDocs, and Naviance Alumni Tracker.
x2VOL	385	7/1/2021	36	x2VOL is a tracking and reporting platform for student service hours for schools and districts nationwide to customize service goals, centralize service hours and provide diverse service opportunities.
Naviance Test Prep AP	385	7/1/2021	36	Naviance Test Prep offers 22 AP Subjects, providing preparation for high school standardized tests, helping students develop test preparation and success skills.
Naviance Test Prep for ACT	385	7/1/2021	36	Naviance Test Prep provides engaging game-based courses, content from leading educational publishers, and intelligent reporting to help students perform their best on test day. Naviance Test Prep is integrated with Naviance to help students plan for careers and college all from one place.

Total Price:	26,000.00
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Notes: (if applicable)	Professional Services must be utilized within twelve (12) months from date of purchase. If the term is longer than twelve (12) months and Professional Services are purchased for additional term years, Professional Services must be used within the term defined. Client is responsible for travel expenses associated with onsite consulting.
Comments:	<p>*** THIS IS A DRAFT VERSION OF THE ORDER FORM ***</p> <p>Annual Investment: Naviance Curriculum Solution = \$4,750 Naviance Test Prep for ACT = \$750 Naviance Test Prep for AP (22 AP courses) = \$750 x2VOL = \$750 Consulting (included for year 1 on this order form) = \$5,000</p> <p>Year 1 Investment: \$12,000 (product & consulting) Year 2 Investment: \$7,000 (product) Year 3 Investment: \$7,000 (product)</p> <p>Consulting for years 2-3 will be purchased later based on the needs of the school with guidance from your consultant.</p> <p>I set the start date as 7/1/2021 as a placeholder. Your school can choose whatever start date it wants.</p> <p>The Naviance Solution included on this order form is the Naviance Curriculum Solution, which includes the Naviance College, Career, and Life Readiness Curriculum (see separate email for details). This could be used in many different ways such as through advising, counseling, classroom, independently by students, or a combination of these.</p> <p>Naviance Essentials Solution is another option and it includes everything provided with the Naviance Curriculum Solution except that it does not include the Naviance College, Career, and Life Readiness Curriculum. It is \$1,000 less annually (\$3,750).</p> <p>Most districts and schools purchase Naviance for multiple years (most commonly 5 years and 3 years). This draft version of the order form is for 3 years.</p> <p>Benefits of Multiple Year Order:</p> <ol style="list-style-type: none"> 1) lock in current pricing for all years (rather than paying annual price increases) 2) lock in current enrollment for all years (rather than paying for more students every year as enrollment increases) 3) deferred payment for future years (Even though you are getting a cheaper price for future years due to locking in current pricing and current enrollment, Hobsons still allows you to pay annually. Many companies require paying for all future years upfront if the customer wants to lock in current pricing and current enrollment) 4) 1 purchase process for all years (rather than, for example, 5 times over 5 years) resulting in saved time and energy of school staff 5) positively impacts staff engagement both generally and with Naviance implementation since they know that Naviance is the solution that they will be using for future years

Please complete or update the following information:

Account Contacts	Name	Email Address
Primary	Steven Lawler	steven.lawler@slps.org
Billing	Steven Lawler	steven.lawler@slps.org
Payment Method:	Purchase Order #	<i>Paying by credit or debit card?</i>
	Check	Credit Card #
	Wire Transfer #	Card Holder Name:
		Expiration Date (MM/YY):
		Billing Zip Code:
		Security Code:
		Country:
CEEB Code:	262994	

Unless separate invoice and payment terms are specified, Hobsons will issue invoices once per year, with the first taking place upon execution of the order form and then annually thereafter throughout the term of the contract.

The services are delivered in accordance with applicable terms that can be found at <https://static.naviance.com/html/policies/tos.html>. By signing below, you agree to be bound by such terms and that such terms are made a part of this contract.

Please complete the contact and payment information as indicated, then sign below to indicate your acceptance. By signing this contract, you are stating that you are authorized by your institution to make this purchase. If a Purchase Order is required for payment to be issued, please indicate below. If you have selected professional services, travel expenses for on-site professional services will be billed separately following your session(s).

_____ Yes, a Purchase Order is required. It will be sent to Hobsons by _____.

Upon execution by Authorized Signatory, Client hereby agrees to the Terms of Service which will become effective together with this Order Form as of the Signature Date below.

Signature

Printed Name and Position

Signature Date

Purchase Order & Order Forms:

Naviance, Inc.
400 E. Business Way, Suite 400
Cincinnati, OH 45241

Remit To:

Naviance, Inc.
P.O. Box 504571
St. Louis, MO 63150-4571

IF YOU CHOOSE TO FAX, THEN PLEASE CLICK ON THE 'SIGN ON PAPER' BUTTON FOLLOWED BY 'PRINT AND FAX' BUTTON AND FAX YOUR SIGNED ORDER FORM TO THE NUMBER PROVIDED ON THE COVERPAGE OF THE DOWNLOADED DOCUMENT

StudentTracker for High Schools/Districts

Terms of Service for Naviance Participating High Schools

For good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the National Student Clearinghouse ("Clearinghouse"), a not-for-profit corporation organized under the laws of the Commonwealth of Virginia, and the undersigned high school or high school district ("School") agree as follows:

1. The Clearinghouse provides a nationwide, central repository of information on student enrollment, degrees, diplomas, certificates and other educational achievements.
2. The School wants to obtain information on the attendance of its former students in postsecondary institutions. The School wishes to use the services of the Clearinghouse to assist in the functions as described below and designates the Clearinghouse as its authorized representative for this purpose.
3. The School will transmit to Naviance lists of its graduates ("Graduates"). Initially, it will transmit a list of Graduates dating back up to eight (8) years and, thereafter, will submit lists of new graduates each year after conferral of diplomas. The School agrees that it will submit its Graduates files electronically and that they will contain the data elements and configuration reasonably required by the Clearinghouse. Naviance, acting on behalf of School as a school official, will conform the data to Clearinghouse standards and submit the data to the Clearinghouse.
4. Upon request, the Clearinghouse will compare the School's Graduates with its database and provide the School with data on the subsequent enrollment and educational achievements of its students at postsecondary institutions. In addition to the Graduates file, the School may also submit through Naviance lists of graduates and other former students in a format reasonably required by the Clearinghouse ("StudentTracker Request Files"), and the Clearinghouse will provide data to the School via Naviance on the subsequent enrollment and educational achievements of these students at postsecondary institutions. The Clearinghouse reserves the right to reasonably limit the number of Request Files submitted by the School per calendar year.
5. The services provided by the Clearinghouse under this Agreement will be paid for by the School through Naviance, which will be responsible for forwarding payment to the Clearinghouse.
6. The Clearinghouse uses its best efforts to review, interpret, and follow publicly disseminated guidance on FERPA in the development and operation of its services and provides for the release of only unblocked directory information unless FERPA authorizes release without consent. The School is solely responsible for its compliance with FERPA, and the Clearinghouse is not liable for any errors or omissions by the School that may give rise to FERPA violations. Both the Clearinghouse and the School agree to comply with all applicable Federal, State, and local statutes, regulations, and other requirements pertaining to the security, confidentiality, and privacy of information exchanged with and maintained by the Clearinghouse.
7. The School agrees that it may only disclose the data provided by the Clearinghouse to other educators, school boards, and school officials whom it has determined to have legitimate educational interests. The School agrees that it will not release data provided by the Clearinghouse to any other individuals, institutions, or organizations, other than those identified above, either in student or postsecondary institution identifiable form, without the Clearinghouse's express written permission and payment of any additional fees that may be required.
8. In the event the School is required to disclose any data provided hereunder (specifically including, but not limited to, information which could potentially identify individuals or specific postsecondary institutions) pursuant to any applicable statute, law, rule or regulation of any governmental authority or pursuant to any order of any court of competent jurisdiction, the School must provide the Clearinghouse prompt notice of such request for disclosure and reasonably cooperate with the Clearinghouse's efforts to obtain a protective order. The parties further agree that any exclusion effected pursuant to this provision is authorized only to the minimum extent necessary to allow the School to comply with a legal rule or order compelling the disclosure of information and shall not constitute a general waiver of the obligations of confidentiality under this Agreement.
9. The School will institute and maintain reasonable controls to ensure that the information it provides to the Clearinghouse under this Agreement is complete and accurate. The School agrees that the Clearinghouse will not be responsible for actions, errors or omissions of the School.

10. The Clearinghouse will institute and maintain reasonable controls to ensure the integrity and security of its database and data transmission systems so that it releases information solely to authorized Requestors in accordance with the terms of this Agreement and applicable law.
11. The Clearinghouse acts as agent for the School in the verification and release of information from education records under this Agreement. The Clearinghouse will not retain or release personally identifiable information provided by the School except as specifically authorized under this Agreement. The Clearinghouse may retain or release information received from the School under this Agreement that is in aggregate or statistical form and does not contain Social Security numbers or other personally identifiable information. The School retains full ownership rights to the information in the education records it provides to the Clearinghouse. Upon termination of this agreement, the Clearinghouse will immediately discontinue use of any information that has been provided to it by the School. The Clearinghouse will destroy all information provided under this Agreement after all retention requirements for federal, state and local audits have expired but in no event later than six months after termination of the Agreement.
12. The School agrees to acknowledge in all internal and external reports, presentations, publications, press releases, and/or research announcements that utilize StudentTracker data that the source of the data is the StudentTracker service from the National Student Clearinghouse.
13. The School agrees to provide all notices to the Clearinghouse under this Agreement to:

National Student Clearinghouse
2300 Dulles Station Blvd., Suite 300
Herndon, VA 20171
Attn: Vickie Graham, Contract Admin.
Electronically: graham@studentclearinghouse.org
Fax: 703-742-4234
14. The Clearinghouse agrees to provide all notices under this Agreement to the School to the signatory and address on Page 1 of this Agreement unless otherwise instructed in writing by the School. The Clearinghouse considers the signatory to this Agreement as its primary contact for all operational and systems issues unless otherwise instructed in writing by the School.
15. This Agreement commences on the date that School access to the StudentTracker service is first enabled ("Effective Date") and shall continue until the earlier of: (a) termination by either party by providing sixty (60) days notice to the other party, or (b) termination of the School's relationship with Naviance. In the event of termination under (b) above, the School may enter into a direct contract with the Clearinghouse. The parties agree that any subsequent modifications to this Agreement will be made only in writing.
16. All representations, warranties, disclaimers of liabilities, indemnifications, and covenants between the parties will survive the termination of this Agreement for any reason and in any manner and will remain in full force and effect between the parties.

Signature

Printed Name and Position

Signature Date



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"My oldest moved her score by approximately 300 points."

– Naviance Test Prep Parent (SAT)



Average score improvement

ACT WorkKeys® | ACT® | SAT®
Advanced Placement®

Expand Opportunity through Achievement

All students taking standardized tests need resources to help them be successful. Better scores help students demonstrate their abilities to colleges and employers, and help schools know if students are college and career ready. Naviance Test Prep combines engaging courses, content from leading educational publishers, and intelligent reporting to help students perform their best on test day. Naviance Test Prep is also integrated with Naviance to help students plan for careers and college all from one place.

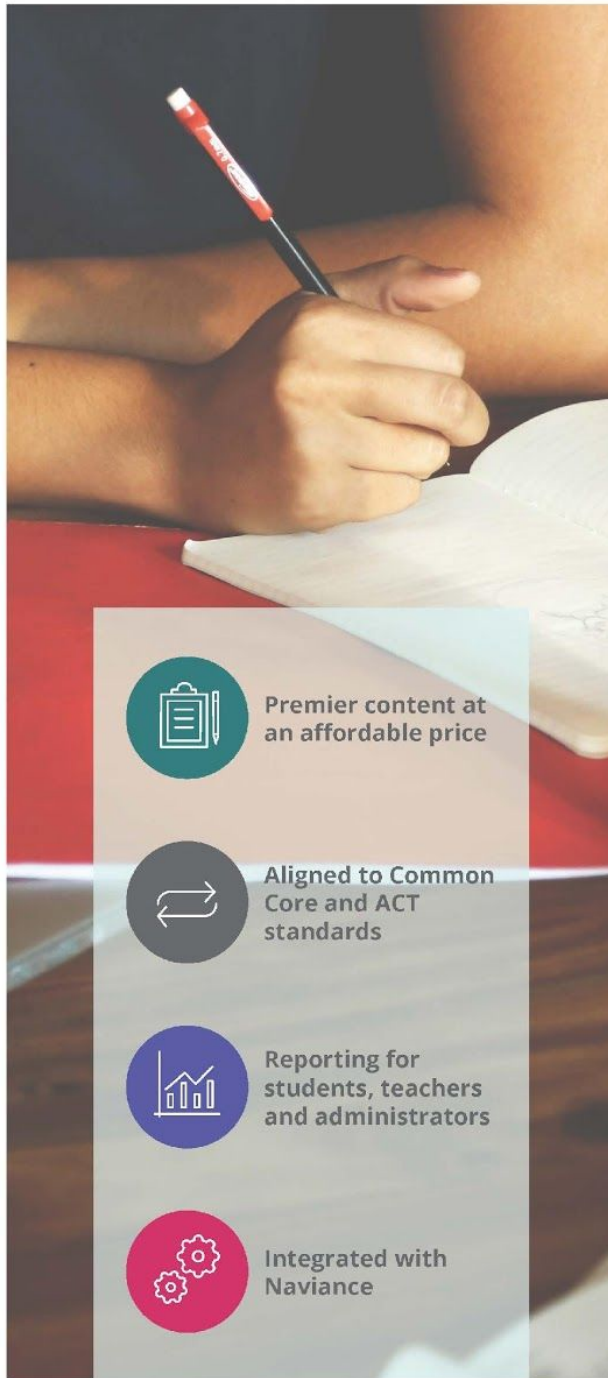
Adaptive Courses that Reward Students

Naviance Test Prep allows students to earn badges and rewards as they learn. These positive reinforcements are proven to motivate students to complete activities in our courses. The courses are also adaptive to help students focus on the most important concepts for them, based on daily goals, to maximize their study time.

Gamified to Engage and Motivate Students

Gamification rewards progress and activates a positive emotional response.

- **Mini-reinforcements** including badges keep students motivated
- **Study plans** broken into manageable daily goals
- **Rewards** earned for "win streaks", more difficult questions, completing goals and more



Intelligent Reporting for Teachers, Administrators, and Students

Reporting helps:

- **Students** see their strengths and weaknesses plus score predictions
- **Teachers and counselors** identify which students may need additional support on specific concepts
- **Administrators** see progress by school and classroom

Proven to Engage Students

When students used a study plan in Naviance Test Prep, they experienced:

- 30% more active days
- 40% more learning activities
- 58% higher completion rate
- 16% average score improvement

Content Provided by Leading Publishers



"The study plans are great. You enter your test date and they tell you how many 'points' you need to complete each day to be fully prepared for your test!"

– Naviance Test Prep Student (ACT)

ACT WorkKeys® | ACT® | SAT® | Advanced Placement®

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Hobsons helps students identify their strengths, explore careers, create academic plans, match to best-fit educational opportunities, and reach their education and life goals. Through our solutions, we enable thousands of educational institutions to improve college and career planning, admissions and enrollment management, and student success and advising for millions of students around the globe.

866.337.0080

[Hobsons.com/Naviance](https://www.hobsons.com/Naviance)

Naviance Curriculum Solution – Data Sheet

Naviance Curriculum Solution



To support schools preparing students for success after graduation, Hobsons developed the Naviance College, Career and Life Readiness (CCLR) Framework®. This blueprint helps schools and districts of all sizes define, measure, and track success for their college, career and life readiness initiatives.

The research-backed framework outlines six competencies that students in grades 6-12 must achieve to become college, career and life ready: Social Emotional Learning, Interpersonal Skills, Academic Skills, Career Knowledge, College Knowledge, and Transition Skills.



The CCLR Framework was built to align school and district CCLR strategies with research related to student success, including career readiness, college choice, academic readiness, and social-emotional learning. An analysis of individualized learning plan requirements from over 30 states, ESSA requirements from 15 approved plans, and over 50 district and school CCR scopes and sequences was conducted to inform the CCLR Framework. Additionally, the CCLR Framework is aligned to three national models: Redefining Ready!, ASCA, CASEL.

Naviance Curriculum Solution

The Naviance Curriculum Solution provides a curriculum that builds social emotional and transition skills and college and career planning tools related to CCLR. It also includes analytics to evaluate the effectiveness of CCLR strategy and initiatives. This solution includes the Naviance Curriculum, which is designed to give students critical college knowledge and non-cognitive skills with 15 lessons per grade spanning grades 6-12. The Naviance Curriculum Solution supports all six competencies identified by the CCLR Framework with features that deliver enhanced support for Career Knowledge, College Knowledge, Interpersonal Skills, Social Emotional Learning and Transition Skills competencies. In addition to the Naviance Curriculum Solution, Hobsons offers multiple solutions to fit your school's priorities.

	Naviance CCLR Solution	Naviance Curriculum Solution	Naviance Course Planning Solution	Naviance Essentials Solution
Social Emotional Learning		✓		
Interpersonal Skills		✓		
Academic Skills				
Career Knowledge		✓		
College Knowledge		✓		
Transition Skills		✓		

Enhanced Support Foundational Support

Improving Student Outcomes



Social Emotional Learning

When students develop grit and perseverance, they are better able to overcome obstacles they are faced with in school and life. In addition, students who understand their strengths can begin to build goals toward a future that best fits their interests and skills.

Feature Spotlight:

Gallup StrengthsExplorer® is a strengths assessment that assesses 10 talent themes for individuals and identifies each student's three strongest emerging talents and ideas for how to highlight and apply their strengths and broaden their potential.



Interpersonal Skills

Teamwork and communication are important to produce students who are able to advocate for themselves and be productive in the workplace. The ability for students to understand their strengths and weaknesses helps build confidence and lays the foundation for their future.

Feature Spotlight:

AchieveWORKS® is a series of self-discovery assessments that provides a multi-dimensional profile of each student, including their unique intelligences, personality types and learning styles.

The Roadtrip Nation Interview Archive features over 7,000 videos of leaders who discuss hardships they faced, the obstacles they overcame and how they achieved success on their own terms. Students can find videos that are a good match for them based on interest, thematic categories or by answering a few questions to help tailor specific leaders and experiences to each student.



Academic Skills

Academic performance is a strong predictor of postsecondary success. When students push themselves to take more challenging courses, they are more likely to find success in readiness for college, career and life. Learning to prepare for tests, set academic goals and create course plans that align with their interests helps lead to student success.

Feature Spotlight:

Success Planner enables states and districts to create postsecondary plans that align to state Individualized Learning Plan (ILP) requirements and district priorities. Students can create and track their action-oriented, personalized plans to reach their postsecondary goals.



Improving Student Outcomes



Career Knowledge

By understanding the characteristics of various careers and the training requirements, students can begin to build their pathway to a meaningful career based on strengths and interests. Students are guided to careers that match their interests to help them find best-fit careers, explore local and national wages and create a plan to reach career goals.

Feature Spotlight:

Career Assessments help middle and high school students explore careers that align with their strengths and interests.

- Middle School: **Career Key** encourages exploration of a variety of occupations and accurately matches students to the careers that best fit their strengths for long-term success.
- High School: **Career Interest Profiler** helps students identify specific careers that match their interests. Students can discover over 1,000 different careers and see top matches that match their profiles.

Work-Based Learning allows students to be able to search, take action on, and track local work-based learning opportunities, such as internships, externships, apprenticeships, job shadows, career fairs, field trips, and guest speakers. School staff can enter available work-based learning opportunities for students to participate in.



College Knowledge

College knowledge incorporates all of the skills that are needed for students to identify the postsecondary training that's right for them. Students have access to tools that help them make data informed application decisions, schedule college campus visits and identify scholarship opportunities.

Feature Spotlight:

Naviance eDocs creates an efficient college application process, freeing up time for counselors to spend with students. Schools can securely send student application-related transcripts, forms and recommendations electronically to more than 2,500 colleges and universities.

SuperMatch® is a college search tool that makes it easier for students to explore their postsecondary options. Students discover colleges that are a match academically and a fit with what they are looking for in a college experience.



Transition Skills

Transitions are a part of life, from elementary school through a career. Building skills around transitions from elementary to middle school to high school, then to independent life can help students to successfully adapt to new situations; coping with changes and persisting when facing obstacles.

Feature Spotlight:

Success Planner enables each student to have a truly personalized plan of action that provides an effective way for counselors, teachers, and parents to monitor and coach students toward achieving their short-term and long-term goals.

Measuring Student Outcomes



Analytics & Reporting

Schools and districts are being held more accountable to demonstrate proven outcomes of their CCLR efforts. As a result, educators are eager for solutions that provide reliable, actionable data that allow them to make real-time decisions about which CCLR initiatives, interventions and programs are driving the desired student outcomes.

Naviance offers data analytics tools to track and measure the effectiveness of college, career and life readiness initiatives. Naviance dashboards and reports help schools and districts uncover metrics to track progress against their strategic goals.

Feature Spotlight:

Naviance Alumni Tracker allows high schools to measure college enrollment and graduation rates for high school classes and individual students. College outcomes are provided through a partnership with the National Student Clearinghouse.

Naviance Insights Premium enables schools and districts to identify the key variables that influence students' college outcomes to focus on what works. By identifying programs and interventions that lead to measurable college outcomes, counselors and administrators can make data-driven decisions to achieve the goals outlined in their strategic plan. Each dashboard provides a key lens into school and district performance, with a level of detail needed to further drive strategy, or pivot accordingly.

With Insights Premium, schools and districts will have access to the **Naviance Student Readiness Report (SRR)**. This personalized report helps students stay on track and keeps families informed and engaged with student progress. SRR populates real-time compilation of data points from Naviance as students organically interact with the platform as part of their regular CCLR activities.

Impacting Student Outcomes

Naviance clients have reported improvements in student outcomes including graduation rates, college enrollment and workforce participation. Schools and districts have leveraged Naviance to help ensure all students are college, career and life ready.

25%
increase in
graduation rate

MSD Wayne
Township (IN)

4.8%
increase in
district-wide college
enrollment

Chicago Public
Schools (IL)

16%
increase in students
entering the
workforce

Oro Grande
School District (CA)

Learn more at hobsons.com/naviance.

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Hobsons helps students identify their strengths, explore careers, create academic plans, match to best-fit educational opportunities, and reach their education and life goals. Through our solutions, we enable thousands of educational institutions to improve college and career planning, admissions and enrollment management, and student success and advising. Hobsons works with more than 15,000 schools, colleges, and universities and serves more than 19 million students.
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